

Fast-Track Management and Organizational Behavior (Fast-Track Textbooks)

By James Sagner

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Fast-Track Management and Organizational Behavior (Fast-Track Textbooks) By James Sagner

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Editorial Review

About the Author
Dr. James S. Sagner (jsagner@optimum.net) is a Principal of Sagner/Marks (founded in 1992) and of Bank Credit Training Partners (founded in 2010). From 1981 to 1992 Sagner was a Vice President with the First National Bank of Chicago (now J.P. Morgan Chase). During his tenure with that bank and now at Sagner/Marks, he managed over 250 large scale studies and credit analyses for companies and non profit organizations worldwide. Dr. Sagner is on the faculty of the University of Bridgeport, teaching MBA and undergraduate courses in finance, international business, management and economics. From 2001 through 2008, he was on the faculties of Metropolitan College of New York and Albertus Magnus College (CT). His experience includes working capital analysis, corporate finance and organizational design and re-engineering. His clients, many of whom are the leaders in their industries, have included insurance companies, securities firms, finance companies, banks, hospitals, manufacturing companies and service organizations. Previously, Sagner was with the consulting firm of A. T. Kearney working with transportation and manufacturing companies and governmental agencies, and was Chief Economist of the MD Department of Transportation. He has taught undergraduate and MBA management, finance, statistics and economics courses for universities in MD, NY, CT, IL and MO. He is a regular faculty member in executive education for the University of North Carolina, Chapel Hill. He is the author of some 60 papers and articles that have appeared in various journals and publications. He has written nine texts, including Cashflow Reengineering, AMACOM Books, 1997 (along with a self-study guide), selected by the editors of QFinance (Bloomsbury Press, 2009) as one of the titles that is "…ground-breaking and [a] most popular work." The books selected are called "cornerstone and the most influential." His other books include Essentials of Managing Corporate Cash, 2003; Is U.S. Business Overregulated?, 2008; Essentials of Working Capital Management, 2010; and Handbook of Corporate Lending, 2011. He is a frequent speaker at seminars and meetings throughout the country. Dr. Sagner received his BS in Accounting from Washington and Lee University, his MBA from the Wharton School at the University of Pennsylvania, and his PhD in Business and Economics from American University. Sagner, who was honored as a Rockefeller Fellow, is a CCM, a CMC, and a member of Beta Gamma Sigma.

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