

The StreetSmart Negotiator: How to Outwit, Outmaneuver, and Outlast Your Opponents

By Harry Mills

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Harry Mills is the chief executive of The Mills Group, an international consulting and training firm through which he advises companies all over the world on the art of the deal. His clients include IBM, Ericsson, Oracle, Toyota, and Unilever. His work has appeared in Entrepreneur magazine and others. Author of 23 books, including Artful Persuasion and The Rainmaker's Toolkit, Harry Mills lives in Lower Hutt, New Zealand, and New York.

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